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INTERNATIONAL INSTITUTE FOR THE STUDY OF CROSS-BORDER INVESTMENT AND M&A  
跨国投资并购国际研究协会  
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# **XBMA Quarterly Review**

## **Q3 2014**

***Full Steam Ahead!***

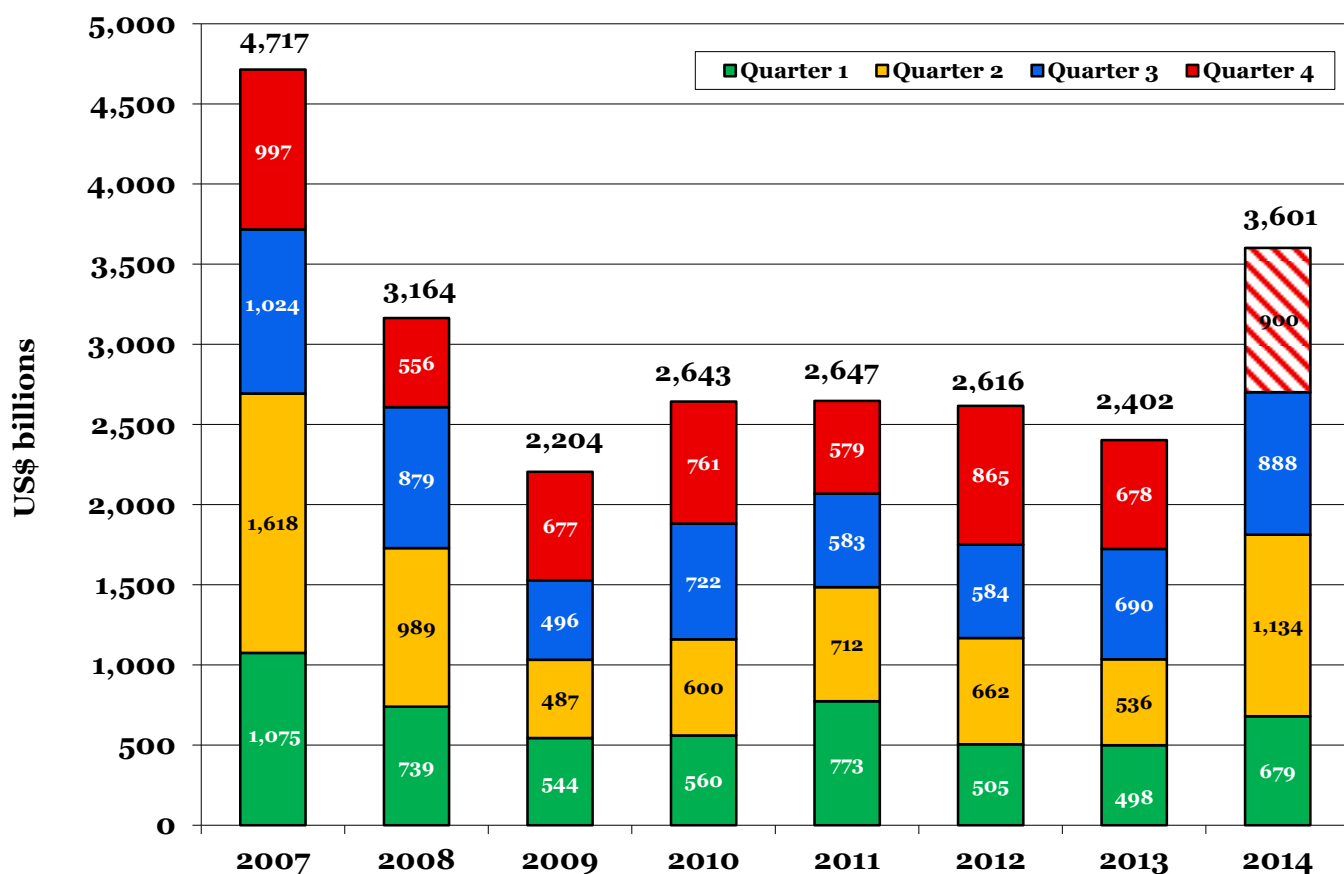
*Raaj Narayan & Francis Stapleton, Editors*

*The views expressed herein reflect only the views of XBMA's editorial staff individually and not those of any of XBMA's founders, academic partners, advisory board members, or others.*

# Global M&A Volume: Q3 Snapshot

- Global M&A volume in Q3 was US\$888 billion, marking the second strongest quarter since 2008, exceeded only by Q2 2014. If deal volume continues at this level, global M&A activity for 2014 would exceed US\$3.5 trillion, the highest annual volume since 2007.
- Deal volume for the first three quarters of 2014 has surged more than 50% over the same period last year. Cross-border M&A activity is on pace to reach US\$1.4 trillion in 2014, nearly twice the volume of 2013.
- Hostile or unsolicited deals in the first three quarters of 2014 increased to approximately US\$550 billion (up 367% over the same period in 2013).

## Deal Volume by Quarter

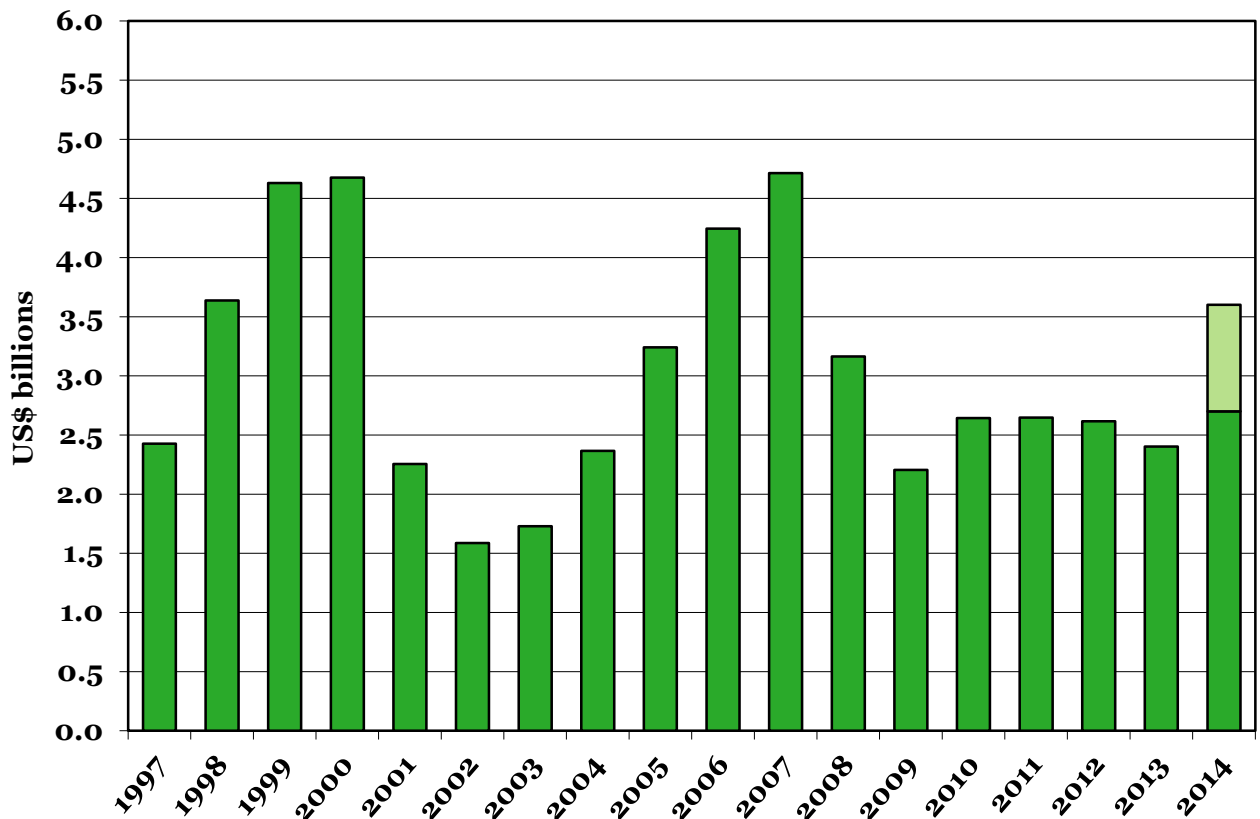


All figures are inflation-adjusted to 2014 dollars. Data in this report does not include spin-offs announced in 2014 that have not been completed. Q4 2014 figure represents estimate based on first three quarters of 2014.

# Global M&A Volume: 1997–2014

- Global M&A activity in 2014 is on pace to exceed US\$3.5 trillion.
- Strong corporate earnings, continued large cash balances being carried at virtually zero return, attractive financing for most corporate borrowers, generally high stock prices, all of which support and drive accretion – often very substantial – in strategic acquisitions, together with a focus on industry consolidation and growth through acquisition have continued to drive substantial M&A activity in Q3, despite some regional tensions and concerns about growth in certain economies.
- Q3 was led by megadeals in the Energy & Power, Telecommunications, and Retail sectors, including the Kinder Morgan pipeline deals, AbbVie/Shire, and Burger King/Tim Hortons.

## Global M&A Volume

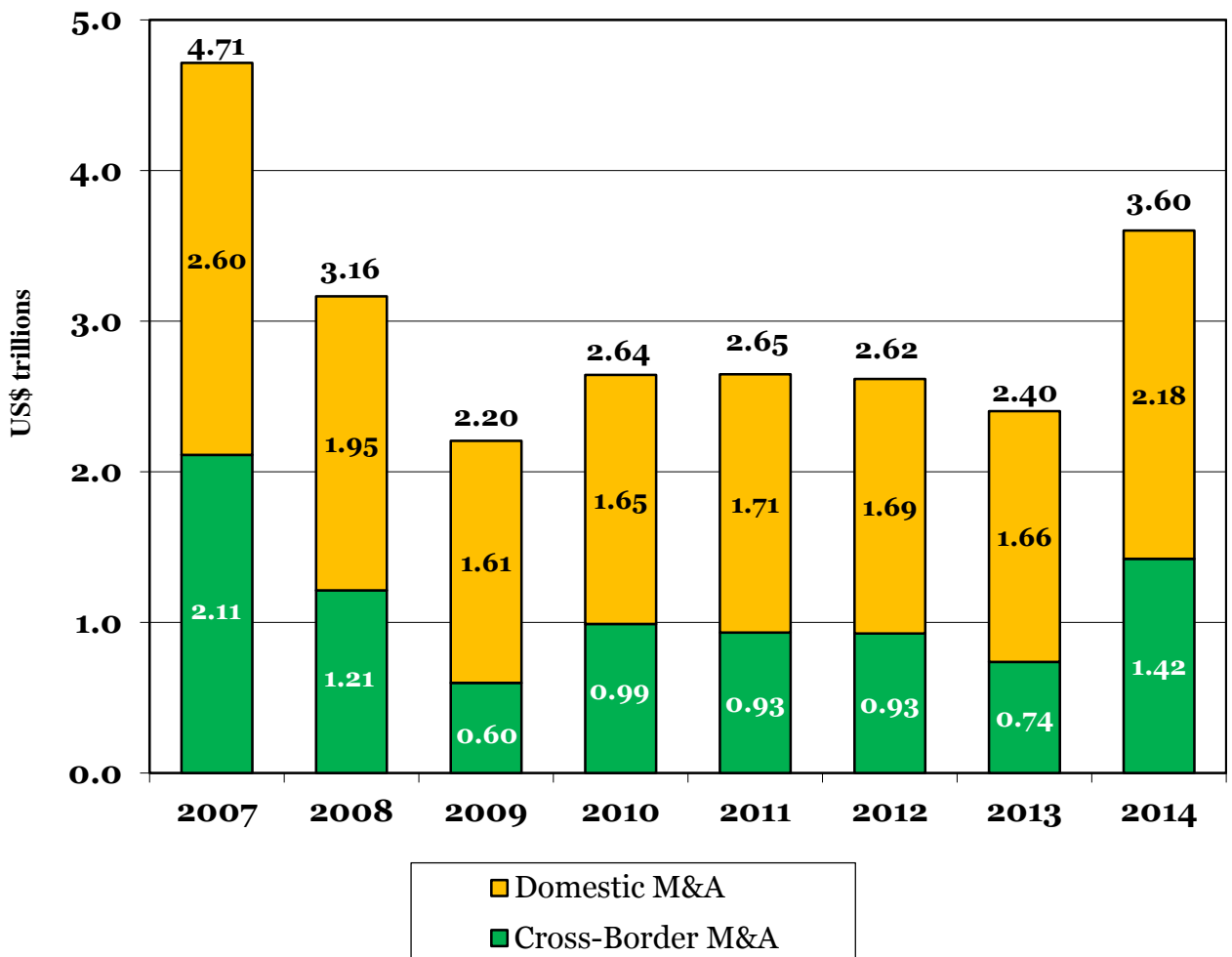


All figures are inflation-adjusted to 2014 dollars. 2014 data is annualized.

# Cross-Border M&A Volume: 2007–2014

- Cross-border deal activity in Q3 was US\$363 billion, marking a 91% increase from Q3 2014. Cross-border M&A activity is on pace to reach US\$1.4 trillion in 2014, representing nearly twice the volume of 2013.
- At its current pace, cross-border M&A activity will represent 40% of global deal volume in 2014, up from 31% in 2013.
- Notably, five of the top 10 deals in Q3 were cross-border transactions.
- Cross-border tax inversions were one driver of U.S.-linked M&A activity in the first part of Q3. U.S. Treasury regulations announced in late September have so far tempered further inversion activity.

## Deal Volume

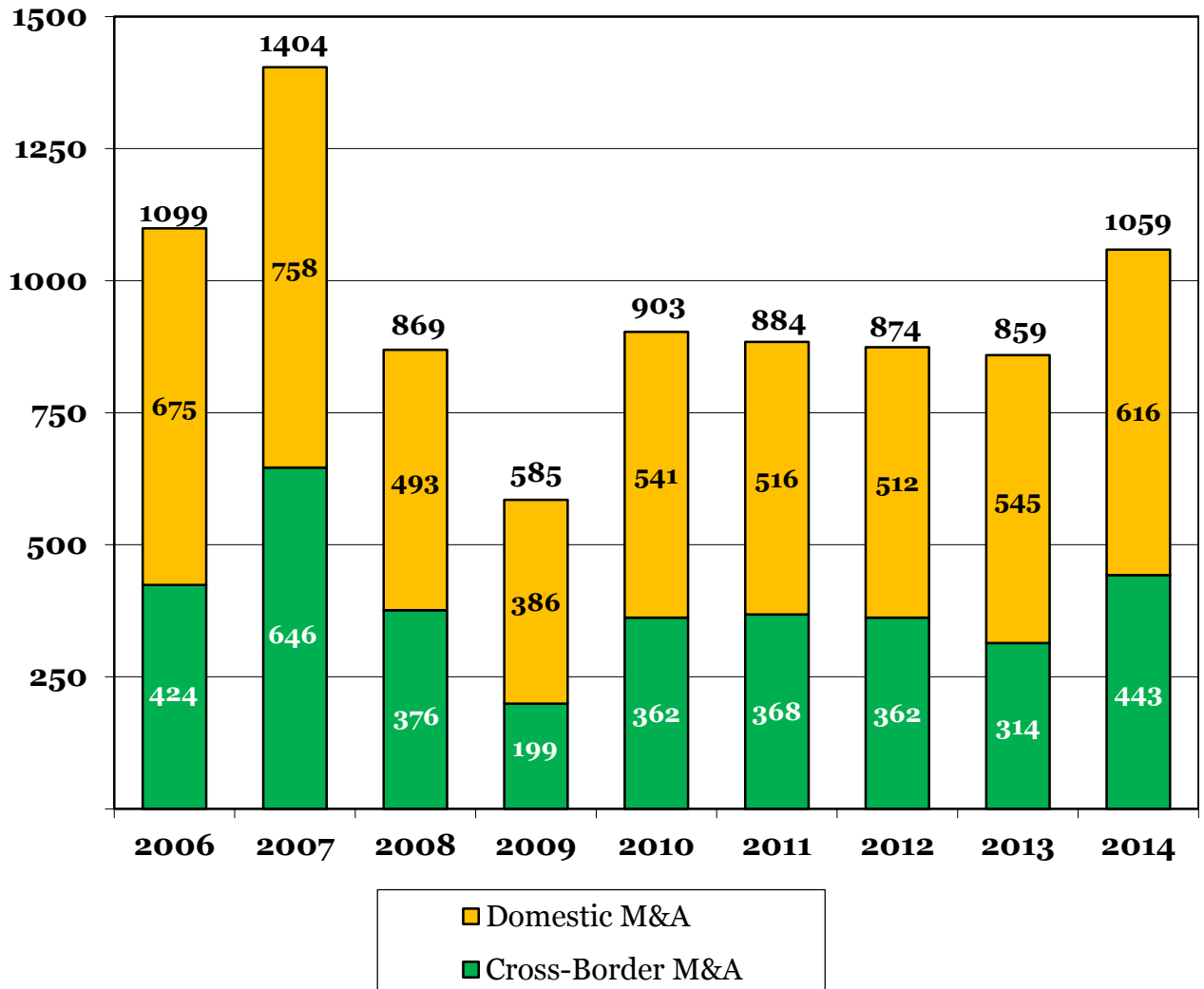


Cross-border M&A transactions are defined as those in which the parties are headquartered/based in different countries. All figures are inflation-adjusted to 2014 dollars. 2014 data is annualized.

# Medium and Large M&A Deals: 2006–2014

- Consistent with the overall surge in M&A activity in 2014, the number of deals in excess of US\$500 million will reach a high point since 2007, after declining modestly each year between 2010 and 2013. Cross-border transactions represent over 40% of this number.
- Q3 had six deals over US\$10 billion, with four deals exceeding US\$15 billion in value. The 10 largest deals in Q3 accounted for US\$204 billion in deal volume, while the 25 largest deals in Q3 accounted for US\$332 billion in deal volume.
- The Healthcare and Energy & Power sectors were the leading sectors for larger deals.

## Number of Deals > US\$500 million



2014 data is annualized.

## Notable Transactions in Q3



U.S.-based Burger King (a portfolio company of 3G Capital Partners) agreed to acquire Canadian-based Tim Hortons for US\$14 billion. The combined company will be incorporated in Canada. The transaction is expected to create the third largest quick service restaurant as measured by sales, following McDonald's and Yum! Brands.



Pharmaceutical giant AbbVie agreed to buy Shire for approximately US\$54 billion. The cross-border transaction, which is structured as an inversion, would allow U.S.-based AbbVie to reincorporate to Britain. The combined entity would be one of the 50 largest companies in the world and is expected to have US\$25 billion in annual sales and approximately 30,000 employees.

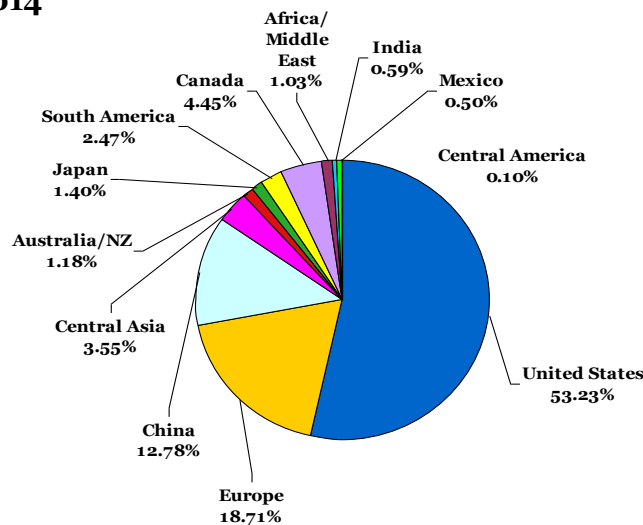


Kinder Morgan agreed to acquire the interests in three pipeline and terminal companies (Kinder Morgan Energy Partners, Kinder Morgan Management, and El Paso Pipeline Partners) that it did not already own, for approximately US\$58 billion, US\$10 billion, and US\$10 billion, respectively. The consolidation of these businesses was expected to result in a reduction in cost-of-capital and tax savings of approximately US\$20 billion over 14 years.

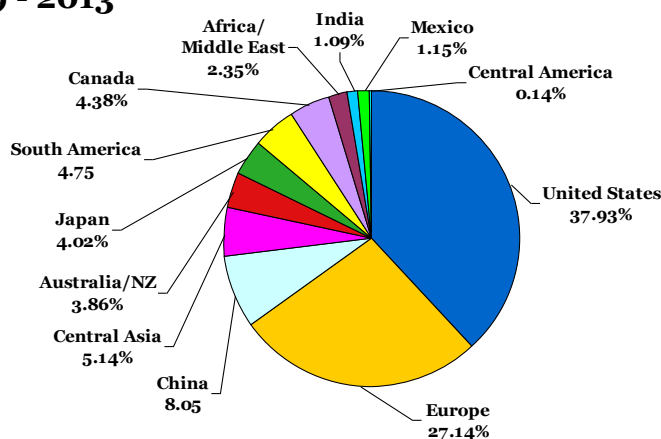
# M&A Volume by Target's Region

- Global M&A volume in Q3 continued to be dominated by the United States and Europe. The United States and Europe collectively accounted for over 70% of total deal volume (exceeding the recent historical average of 65%).
- The United States accounted for more than half of all global deals in Q3 (far exceeding the recent historical average of 38%).
- China also experienced a significant increase in its global share in Q3 compared to recent years.
- On the other hand, Japan's share of global M&A volume fell short of its recent historical average, accounting for only 1.4% of global M&A in Q3.

**Q3 2014**



**2009 - 2013**

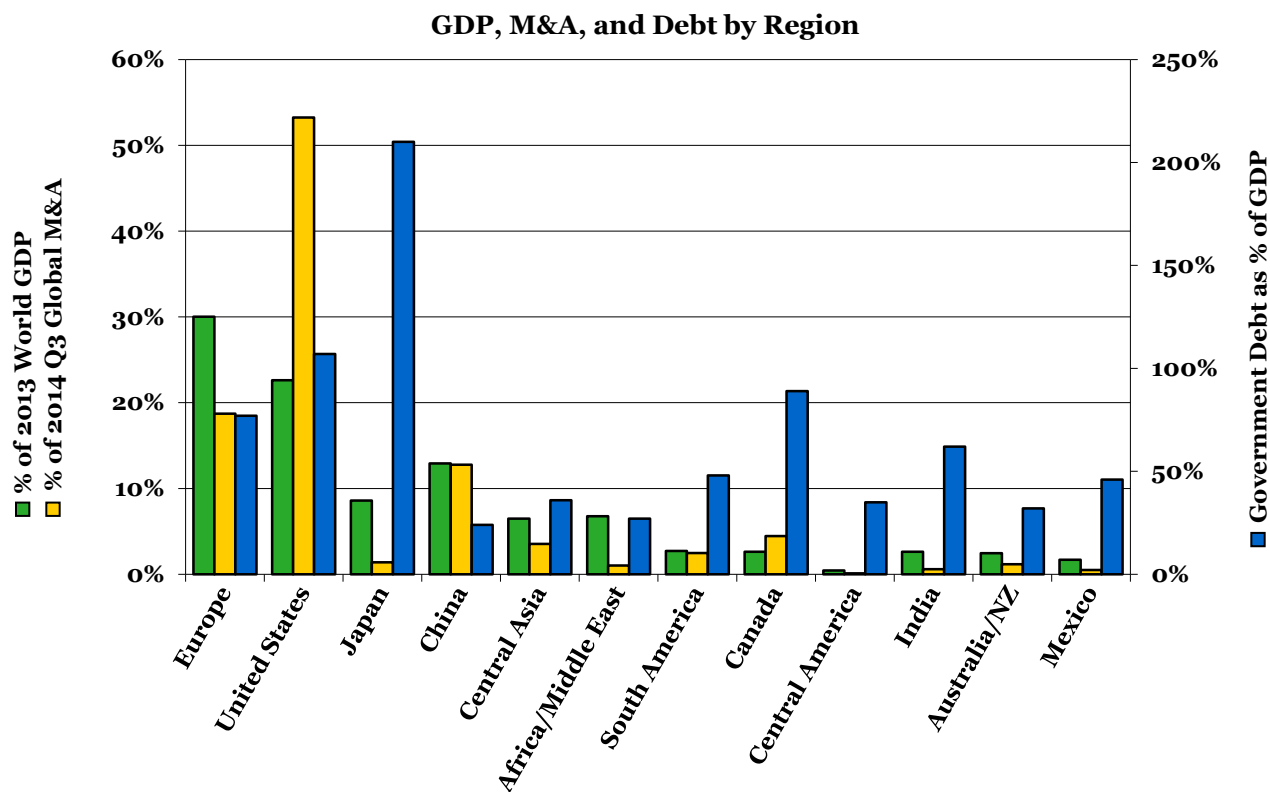


Represents share of global M&A volume based on target's headquarters. All figures are inflation-adjusted to 2014 dollars.

# GDP and M&A

## Volume by Target's Region

- The United States accounted for over half of global M&A volume, exceeding its proportion of world GDP by more than 100%.
- Europe's and Japan's contributions to global M&A volume remained significantly lower than their respective contributions to world GDP, suggesting room for M&A growth.
- China's percentage of global M&A volume approximated its proportion of world GDP.
- Canada's contribution to global M&A overtook its share of world GDP.



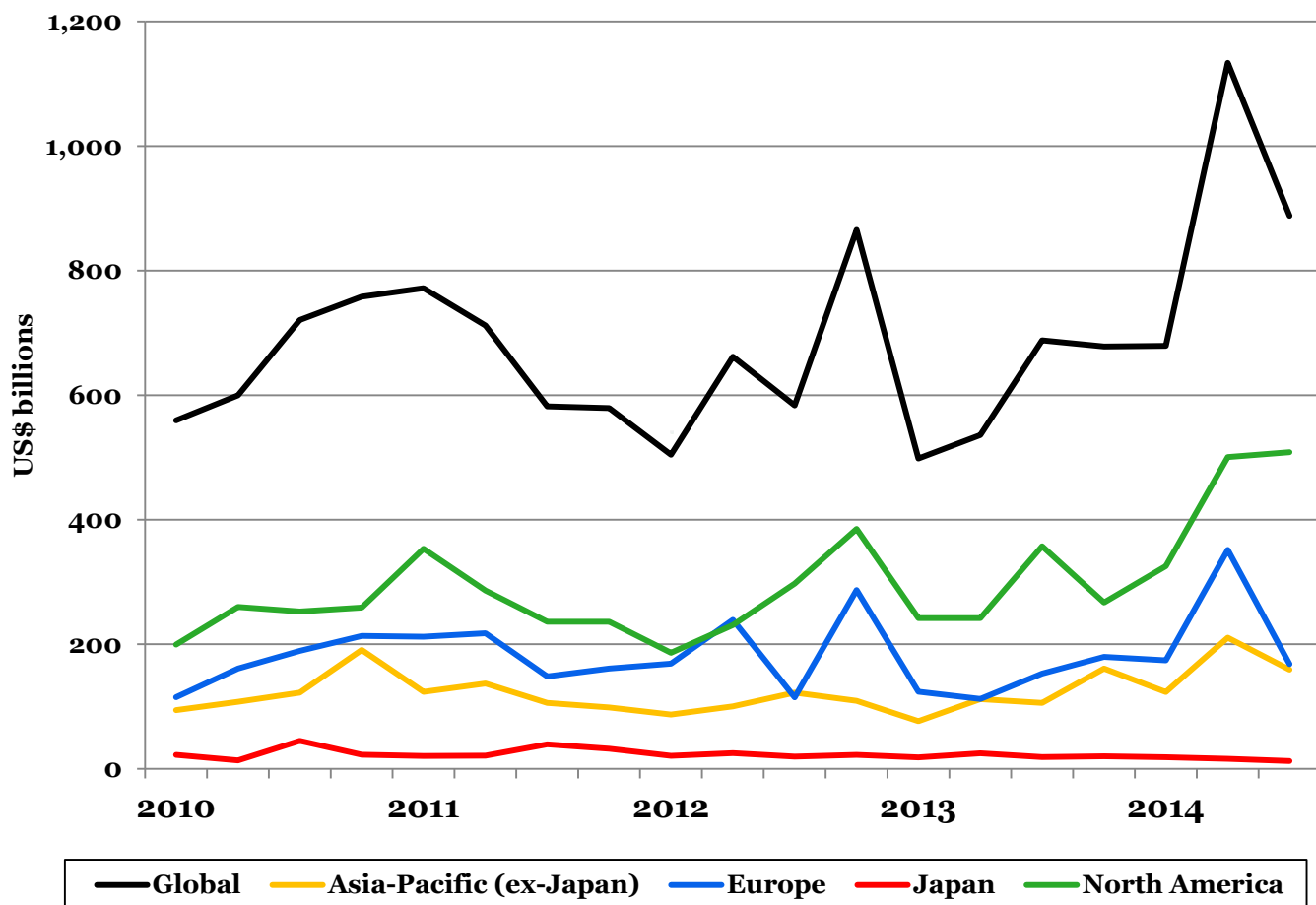
Region	2013 GDP (US\$ trillions)	2013 Per Capita GDP (US\$)
Europe	21.7	26,880
United States	16.8	53,101
China	9.2	6,747
Japan	4.9	38,491
India	1.9	1,505
<b>World</b>	<b>74.0</b>	<b>10,516</b>

2013 GDP figures are IMF estimates.



# Trends in M&A Volume by Target's Region: 2010–2014

- Deal activity in North America rose in Q3 compared to Q2, reaching US\$508 billion.
- Deal activity in each of Asia-Pacific (ex-Japan), Europe, and Japan dipped in Q3 to US\$159 billion, US\$167 billion, and US\$12 billion, respectively.
- European M&A deal activity was down over 50% as compared to Q2 2014, falling back below the US\$200 billion mark, due at least in part to tensions around Russia and the Ukraine.
- Japanese M&A slowed 22% compared to Q2 2014 and 33% compared to Q1 2014.

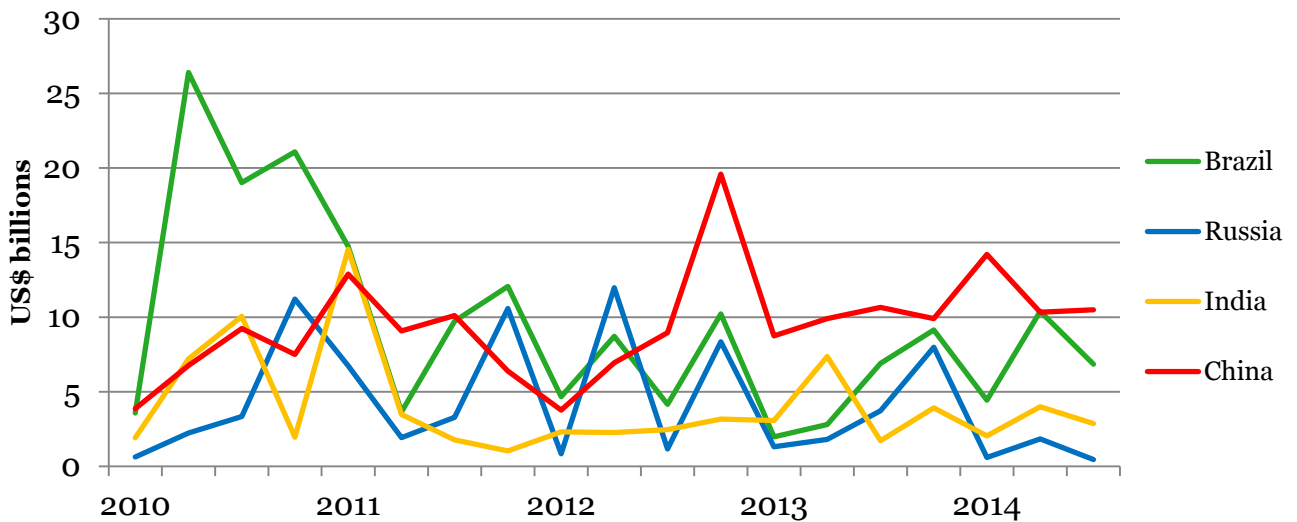


All figures are inflation-adjusted to 2014 dollars.

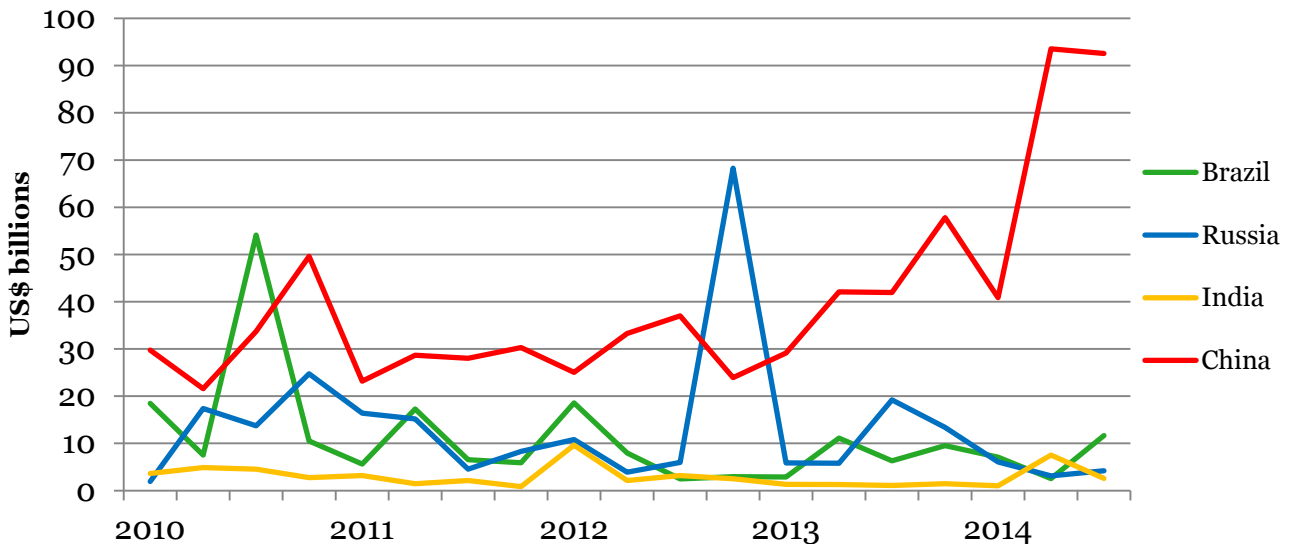
# M&A in BRIC Countries: 2010–2014

- China maintained a level of domestic M&A activity in excess of US\$90 billion for the second straight quarter, dwarfing domestic deal volume in the other BRIC countries.
- Brazil experienced a sharp relative uptick in domestic M&A activity.
- Inbound M&A activity was flat (China) or lower (Brazil, Russia, and India) across the BRIC countries in Q3 compared to Q2 2014.

**2010 – 2014 Inbound M&A to BRIC Countries**



**2010 – 2014 Domestic M&A in BRIC Countries**

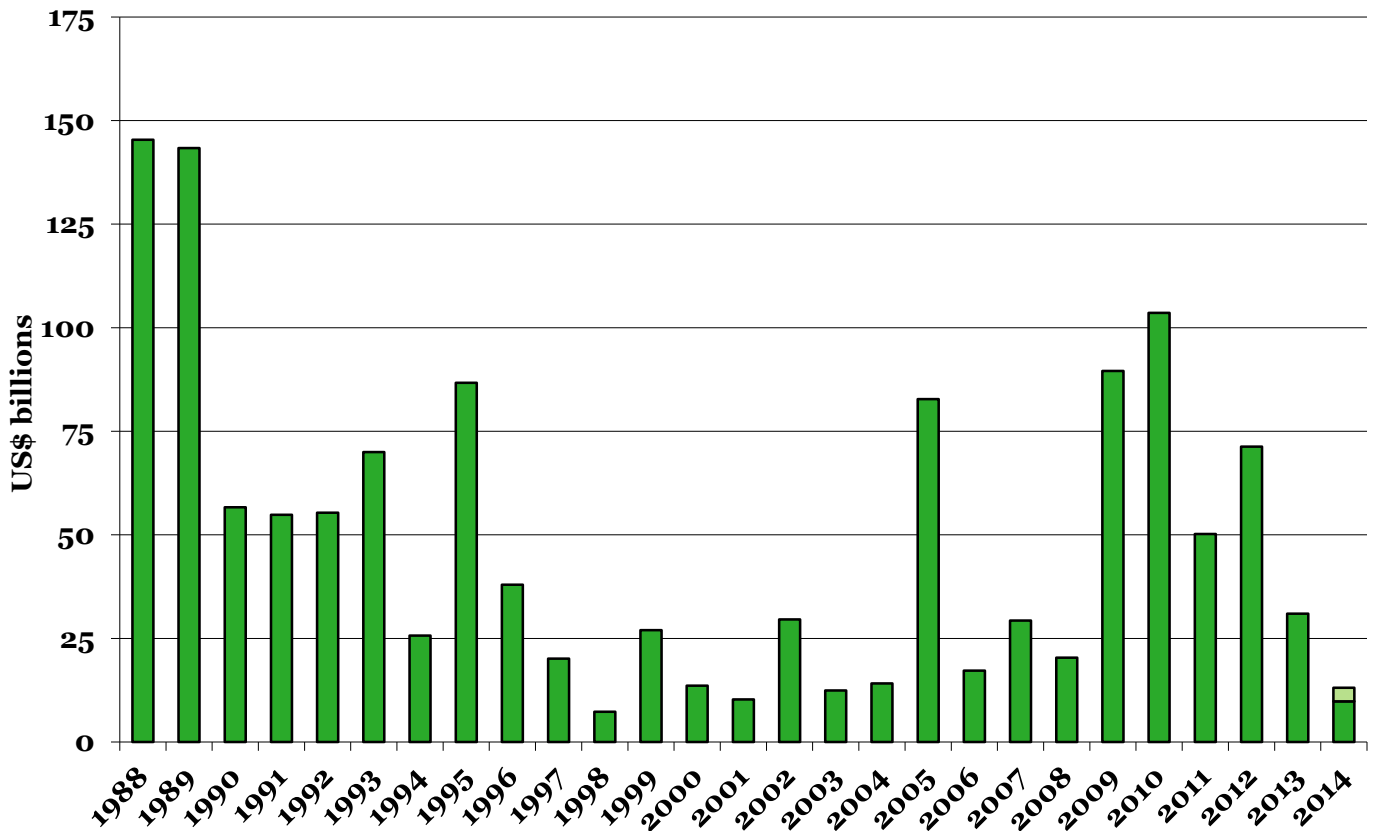


All figures are inflation-adjusted to 2014 dollars.

# Distressed Deals: 1988–2014

- Distressed deal volume in Q3 was approximately US\$2.9 billion, falling from US\$5.3 billion in the previous quarter, as economic conditions remain generally favorable.
- At an annualized volume of approximately US\$13 billion, distressed deal volume in 2014 would reach its lowest level since 2003 and less than half of distressed deal activity in 2013.

## Volume of Distressed Deals

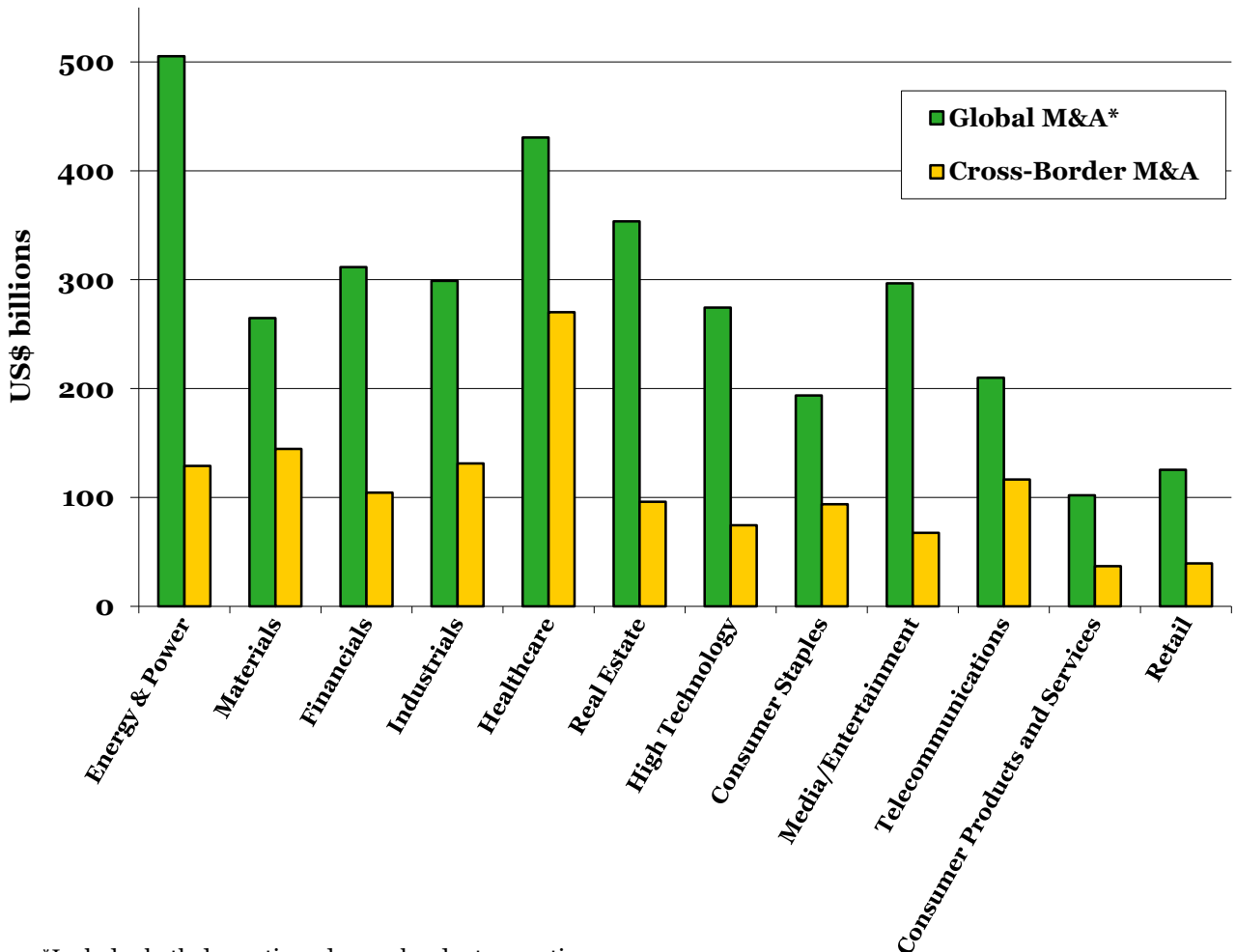


All figures are inflation-adjusted to 2014 dollars. 2014 data is annualized. Distressed transactions include those in which the target entity is undergoing restructuring or has reduced the debt on its balance sheet through a bankruptcy sale, a tender offer or an exchange offer for existing debt securities, or a loan modification. An entity is considered to be undergoing restructuring if it has publicly confirmed retention of a restructuring advisor, plans to restructure its debt, has filed for bankruptcy or has defaulted on its debt, has received an S&P or Moody's rating of CCC+/Caa1 or below before or in reaction to the announcement of a transaction, or its credit facility or debt securities carry a yield of 1,000 bps above that of U.S. Treasuries.

# Global M&A by Sector: Last 12 Months

- The Energy & Power sector continues to lead global M&A volume, accounting for approximately 15% of global deal activity, followed by the Healthcare, Real Estate, and Financials sectors.
- Over the past 12 months, the Healthcare sector has led cross-border deal volume, driven in part by several large inversion transactions. Cross-border transactions accounted for a majority of deal volume in each of the Materials, Healthcare, and Telecommunications sectors, with the Healthcare sector accounting for the greatest proportion of cross-border to global volume within a sector.

## M&A Volume by Sector

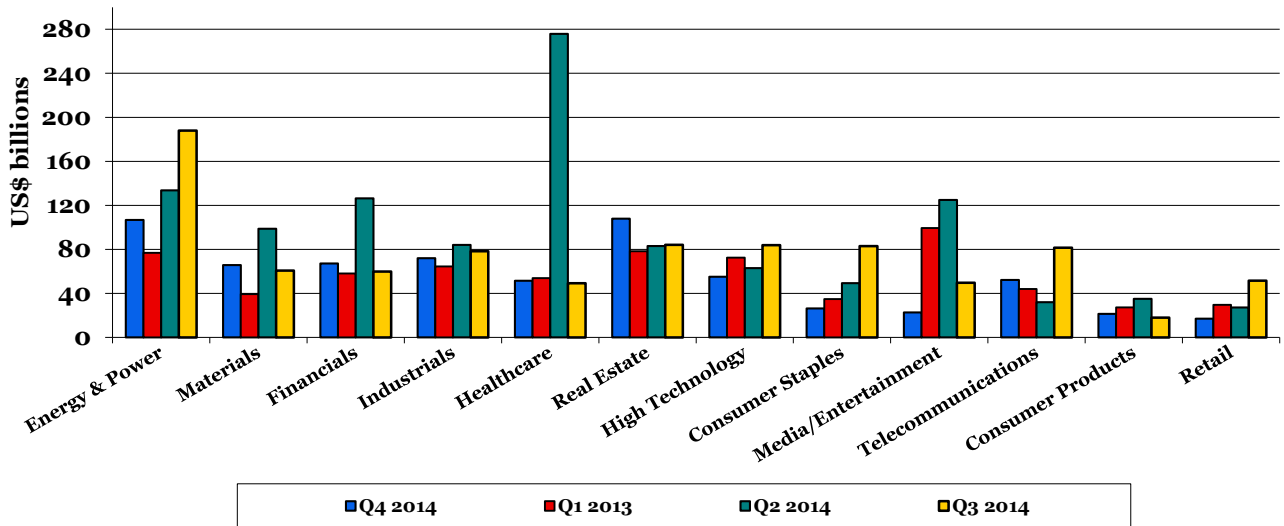


\*Includes both domestic and cross-border transactions.

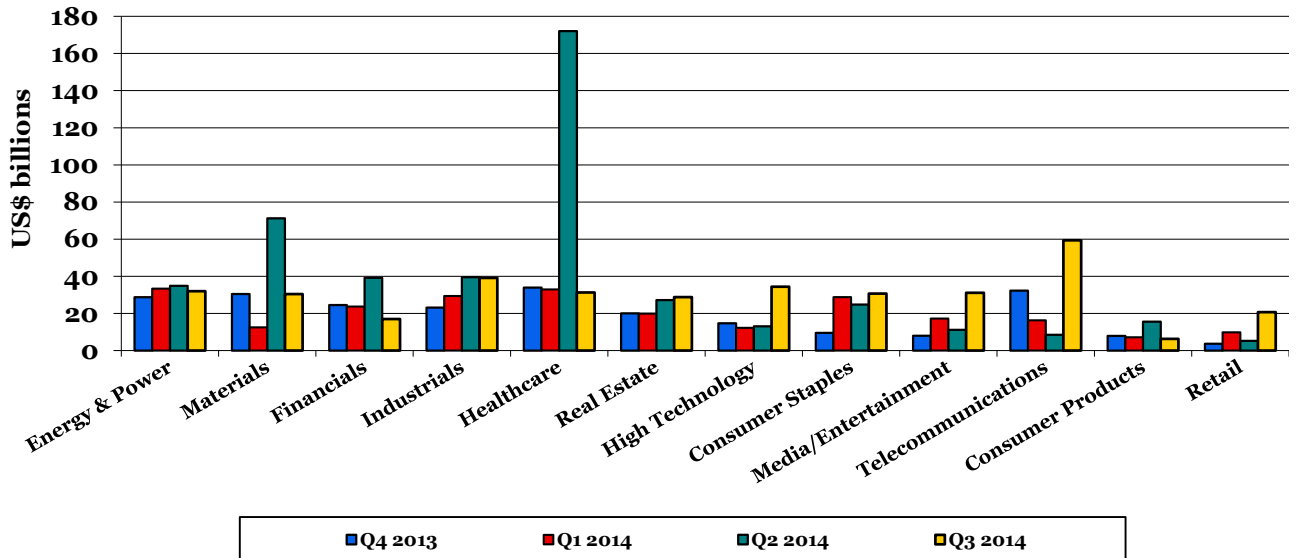
# Trends in Global M&A by Sector: Last Four Quarters

- The Energy & Power sector reclaimed its leadership position in Q3, accounting for US\$188 billion in deal volume (compared to US\$134 billion in Q2 2014).
- Following a Q2 2014 surge, Q3 saw a return to prior quarterly levels in the Financials and Healthcare sectors. On the other hand, total deal volume increased significantly in the Telecommunications, Energy & Power, and Retail sectors.
- The Telecommunications, Retail, High Technology, and Media/Entertainment sectors turned in strong relative quarters for cross-border M&A activity.

## Domestic and Cross-Border M&A



## Cross-Border M&A



















# Top 10 Global Deals Announced in Q3 2014

Acquirer*	Target*	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>Kinder Morgan Inc</b> (United States)	 <b>Kinder Morgan Energy Partners</b> <b>Kinder Morgan Management LLC</b> <b>El Paso Pipeline Partners LP</b> (United States)	<b>Electric, Gas, and Water Distribution</b>	<b>78,824</b>	<b>10 Aug 2014</b>
 <b>AbbVie Inc</b> (United States)	 <b>Shire PLC</b> (Ireland)	<b>Drugs</b>	<b>47,569</b>	<b>18 Jul 2014</b>
 <b>Reynolds American Inc</b> (United States)	 <b>Lorillard Inc</b> (United States)	<b>Tobacco Products</b>	<b>27,737</b>	<b>11 Jul 2014</b>
 <b>Investor Group</b> (China)	 <b>Sinopec Sales Co Ltd</b> (China)	<b>Wholesale Trade – Nondurable Goods</b>	<b>17,457</b>	<b>30 Jun 2014</b>
 <b>Merck KGaA</b> (Germany)	 <b>Sigma-Aldrich Corp</b> (United States)	<b>Chemicals and Allied Products</b>	<b>16,449</b>	<b>22 Sep 2014</b>
 <b>Burger King Worldwide Inc</b> (United States)	 <b>Tim Hortons Inc</b> (Canada)	<b>Retail Trade – Eating and Drinking Places</b>	<b>14,585</b>	<b>24 Aug 2014</b>
 <b>ZF Friedrichshafen AG</b> (Germany)	 <b>TRW Automotive Holdings Corp</b> (United States)	<b>Transportation Equipment</b>	<b>12,914</b>	<b>10 Jul 2014</b>
 <b>Telefonica SA</b> (Spain)	 <b>GVT Participacoes SA</b> (Brazil)	<b>Telecom</b>	<b>9,831</b>	<b>31 Jul 2014</b>
 <b>Klepierre SA</b> (France)	 <b>Corio NV</b> (Netherlands)	<b>Investment &amp; Commodity Firms, Dealers, Exchanges</b>	<b>9,570</b>	<b>29 Jul 2014</b>
 <b>Dollar Tree Inc</b> (United States)	 <b>Family Dollar Stores Inc</b> (United States)	<b>Retail Trade – General Merchandise and Apparel</b>	<b>9,090</b>	<b>28 Jul 2014</b>

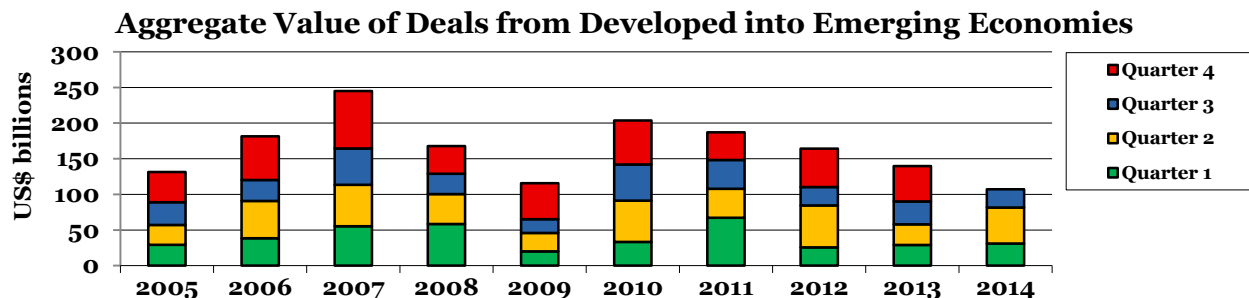
\*Company nationality determined by location of headquarters or by location of target assets.

# Top 10 Deals from Developed into Emerging Economies\* Announced in Q3 2014

Acquirer**	Target**	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>Telefonica SA</b> (Spain)	 <b>GVT Participacoes SA</b> (Brazil)	Telecom	9,831	31 Jul 2014
 <b>Undisclosed Private Equity Firm</b> (United States)	 <b>Orbit Showtime Network Co</b> (United Arab Emirates)	Radio and Television Broadcasting Stations	3,200	20 Jul 2014
 <b>Intel Corp</b> (United States)	 <b>Tsinghua Unigroup Ltd</b> (China)	Electronic and Electrical Equipment	1,467	25 Sep 2014
 <b>Crown Holdings Inc</b> (United States)	 <b>EMPAQUE</b> (Mexico)	Metal and Metal Products	1,225	1 Sep 2014
 <b>ACE Ltd</b> (Switzerland)	 <b>Itau Seguros Solucoes</b> (Brazil)	Insurance	685	4 Jul 2014
 <b>North Mining Shares Co Ltd</b> (Hong Kong)	 <b>China Potassium Shares Co Ltd</b> (China)	Chemicals and Allied Products	600	6 Mar 2013
 <b>Investor Group</b> (United States)	 <b>Henan Jinkai – Industrial Gas Assets</b> (China)	Chemicals and Allied Products	489	19 Aug 2014
 <b>Tai Ah International Trading Co Ltd</b> (Hong Kong)	 <b>H&amp;R Century Pictures Co Ltd</b> (China)	Motion Picture Production and Distribution	412	18 Jul 2014
 <b>Huhtamaki Oyj</b> (Finland)	 <b>Positive Packaging Industrial Ltd</b> (India)	Paper and Allied Products	336	8 Jul 2014
 <b>Yara International ASA</b> (Norway)	 <b>Galvani Industria Comercio</b> (Brazil)	Chemicals and Allied Products	315	5 Aug 2014

\*Developed/Emerging economies are defined by IMF classification, available at <http://www.imf.org/external/pubs/ft/weo/2010/01/weodata/groups.htm>.

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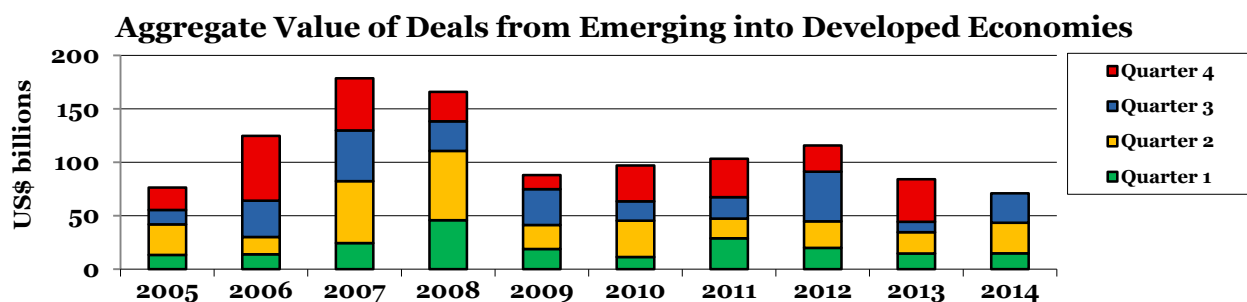
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# Top 10 Deals from Emerging into Developed Economies\* Announced in Q3 2014

Acquirer**	Target**	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>State Grid Corp of China</b> (China)	 <b>CDP Reti Srl</b> (Italy)	<b>Electric, Gas, and Water Distribution</b>	<b>2,814</b>	<b>30 Jul 2014</b>
 <b>ARAMCO</b> (Saudi Arabia)	 <b>S-Oil Corp</b> (South Korea)	<b>Oil and Gas; Petroleum Refining</b>	<b>1,963</b>	<b>02 Jul 2014</b>
 <b>BTG Pactual Holding SA</b> (Brazil)	 <b>BSI SA</b> (Switzerland)	<b>Commercial Banks, Bank Holding Companies</b>	<b>1,682</b>	<b>9 Apr 2014</b>
 <b>Legend Holdings Corp</b> (China)	 <b>PizzaExpress Ltd</b> (United Kingdom)	<b>Retail Trade – Eating and Drinking Places</b>	<b>1,540</b>	<b>12 Jul 2014</b>
 <b>Investor Group</b> (China)	 <b>OmniVision Technologies Inc</b> (United States)	<b>Electronic and Electrical Equipment</b>	<b>1,223</b>	<b>14 Aug 2014</b>
 <b>Grupo Empresarial Angeles SA</b> (Mexico)	 <b>Espirito Santo Saude SGPS SA</b> (Portugal)	<b>Health Services</b>	<b>768</b>	<b>19 Aug 2014</b>
 <b>Mexichem SAB de CV</b> (Mexico)	 <b>Dura-Line Holdings Inc</b> (United States)	<b>Electronic and Electrical Equipment</b>	<b>630</b>	<b>18 Aug 2014</b>
 <b>JG Summit Holdings Inc</b> (Philippines)	 <b>NZ Snack Food Holdings Ltd</b> (New Zealand)	<b>Food and Kindred Products</b>	<b>608</b>	<b>21 Jun 2014</b>
 <b>Tonghai Holding Co Ltd</b> (China)	 <b>Hutchison Harbour Ring Ltd</b> (Hong Kong)	<b>Investment &amp; Commodity Firms, Dealers, Exchanges</b>	<b>494</b>	<b>11 Aug 2014</b>
 <b>State of Qatar</b> (Qatar)	 <b>Grand Hotel Intercontinental</b> (France)	<b>Hotels and Casinos</b>	<b>441</b>	<b>7 Aug 2014</b>

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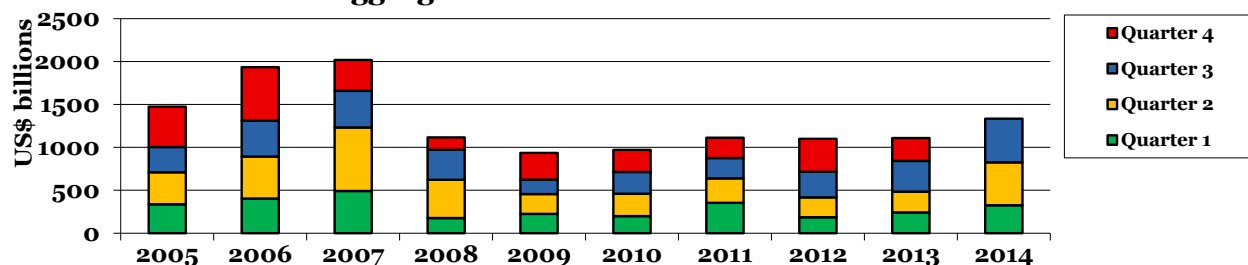


# Top 10 North American Deals Announced in Q3 2014

Acquirer*	Target*	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>Kinder Morgan Inc</b> (United States)	 <b>Kinder Morgan Energy Partners</b> <b>Kinder Morgan Management LLC</b> <b>El Paso Pipeline Partners LP</b> (United States)	<b>Electric, Gas, and Water Distribution</b>	<b>78,824</b>	<b>10 Aug 2014</b>
 <b>Reynolds American Inc</b> (United States)	 <b>Lorillard Inc</b> (United States)	<b>Tobacco Products</b>	<b>27,737</b>	<b>11 Jul 2014</b>
 <b>Merck KGaA</b> (Germany)	 <b>Sigma-Aldrich Corp</b> (United States)	<b>Chemicals and Allied Products</b>	<b>16,449</b>	<b>22 Sep 2014</b>
 <b>Burger King Worldwide Inc</b> (United States)	 <b>Tim Hortons Inc</b> (Canada)	<b>Retail Trade – Eating and Drinking Places</b>	<b>14,585</b>	<b>24 Aug 2014</b>
 <b>ZF Friedrichshafen AG</b> (Germany)	 <b>TRW Automotive Holdings Corp</b> (United States)	<b>Transportation Equipment</b>	<b>12,914</b>	<b>10 Jul 2014</b>
 <b>Dollar Tree Inc</b> (United States)	 <b>Family Dollar Stores Inc</b> (United States)	<b>Retail Trade – General Merchandise and Apparel</b>	<b>9,090</b>	<b>28 Jul 2014</b>
 <b>Roche Holding AG</b> (Switzerland)	 <b>InterMune Inc</b> (United States)	<b>Drugs</b>	<b>7,989</b>	<b>24 Aug 2014</b>
 <b>Siemens AG</b> (Germany)	 <b>Dresser-Rand Group Inc</b> (United States)	<b>Machinery</b>	<b>7,730</b>	<b>21 Sep 2014</b>
 <b>SAP SE</b> (Germany)	 <b>Concur Technologies Inc</b> (United States)	<b>Prepackaged Software</b>	<b>7,263</b>	<b>18 Sep 2014</b>
 <b>Imperial Tobacco Group PLC</b> (United Kingdom)	 <b>Reynolds American Inc – Assets</b> (United States)	<b>Tobacco Products</b>	<b>7,056</b>	<b>11 Jul 2014</b>





















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## Aggregate Value of North American Deals



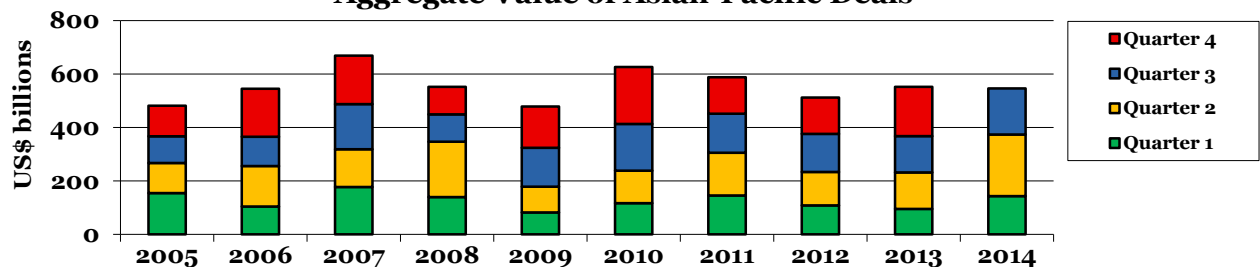
All figures are inflation-adjusted to 2014 dollars.

# Top 10 Asian-Pacific Deals Announced in Q3 2014

Acquirer*	Target*	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>Investor Group</b> (China)	 <b>Sinopec Sales Co Ltd</b> (China)	Wholesale Trade – Nondurable Goods	17,458	30 Jun 2014
 <b>CIC</b> (China)	 <b>Hong Yuan Securities Co Ltd</b> (China)	Investment & Commodity Firms, Dealers, Exchanges	6,390	20 Nov 2013
 <b>Sinopec Yizheng Chemical Fibre Co</b> (China)	 <b>Sinopec Oilfield Service Corp</b> (China)	Oil and Gas, Petroleum Refining	4,180	12 Sep 2014
 <b>Samsung Heavy Industries Co</b> (South Korea)	 <b>Samsung Engineering Co Ltd</b> (South Korea)	Chemicals and Allied Products	3,761	1 Sep 2014
 <b>Investor Group</b> (China)	 <b>China Huarong Asset Mgmt Co</b> (China)	Investment & Commodity Firms, Dealers, Exchanges	2,368	28 Aug 2014
 <b>Sinohydro Group Ltd</b> (China)	 <b>Power Construction Corp of China</b> (China)	Electric, Gas, and Water Distribution	2,198	13 Oct 2013
 <b>PT Pertamina Malaysia</b> (Indonesia)	 <b>Murphy Oil Corp – Oil &amp; Gas Assets</b> (Malaysia)	Oil and Gas; Petroleum Refining	2,000	30 Sep 2014
 <b>ARAMCO</b> (Saudi Arabia)	 <b>S-Oil Corp</b> (South Korea)	Oil and Gas; Petroleum Refining	1,963	2 Jul 2014
 <b>Shanghai Bairun Flavor</b> (China)	 <b>Shanghai Bakesi Wine Co Ltd</b> (China)	Food and Kindred Products	1,949	12 Sep 2014
 <b>COFCO Corp</b> (China)	 <b>Goodman Fielder Ltd</b> (Australia)	Real Estate; Mortgage Bankers and Brokers	1,607	12 Sep 2014

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### Aggregate Value of Asian-Pacific Deals



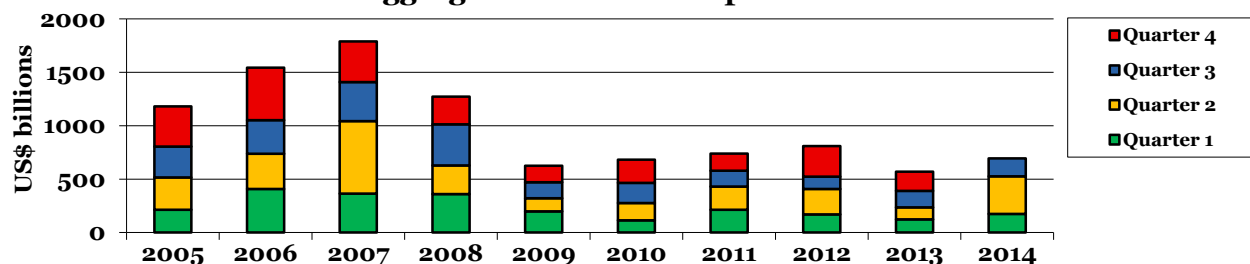
All figures are inflation-adjusted to 2014 dollars.

# Top 10 European Deals Announced in Q3 2014

Acquirer*	Target*	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>AbbVie Inc</b> (United States)	 <b>Shire PLC</b> (Ireland)	<b>Drugs</b>	<b>47,569</b>	<b>18 Jul 2014</b>
 <b>Klepierre SA</b> (France)	 <b>Corio NV</b> (Netherlands)	<b>Investment &amp; Commodity Firms, Dealers, Exchanges</b>	<b>9,570</b>	<b>29 Jul 2014</b>
 <b>British Sky Bdcstg Grp PLC</b> (United Kingdom)	 <b>Sky Deutschland AG</b> (Germany)	<b>Radio and Television Broadcasting Stations</b>	<b>8,992</b>	<b>25 Jul 2014</b>
 <b>Mylan Inc</b> (United States)	 <b>Abbott Labs – Non US Markets</b> (Netherlands)	<b>Drugs</b>	<b>5,300</b>	<b>14 Jul 2014</b>
 <b>Orange SA</b> (France)	 <b>Jazztel PLC</b> (Spain)	<b>Telecom</b>	<b>4,754</b>	<b>15 Sep 2014</b>
 <b>British Sky Bdcstg Grp PLC</b> (United Kingdom)	 <b>Sky Italia Capital</b> (Italy)	<b>Radio and Television Broadcasting Stations</b>	<b>4,164</b>	<b>12 May 2014</b>
 <b>Robert Bosch Stiftung GmbH</b> (Germany)	 <b>BSH Bosch &amp; Siemens</b> (Germany)	<b>Electronic and Electrical Equipment</b>	<b>3,853</b>	<b>22 Sep 2014</b>
 <b>Archer Daniels Midland Co</b> (United States)	 <b>WILD Flavors GmbH</b> (Switzerland)	<b>Food and Kindred Products</b>	<b>3,129</b>	<b>7 Jul 2014</b>
 <b>Meda AB</b> (Sweden)	 <b>Rottapharm SpA</b> (Italy)	<b>Drugs</b>	<b>2,920</b>	<b>31 Jul 2014</b>
 <b>State Grid Corp of China</b> (China)	 <b>CDP Reti Srl</b> (Italy)	<b>Electric, Gas, and Water Distribution</b>	<b>2,814</b>	<b>30 July 2014</b>





















\*Company nationality determined by location of headquarters or location of target assets.

## Aggregate Value of European Deals



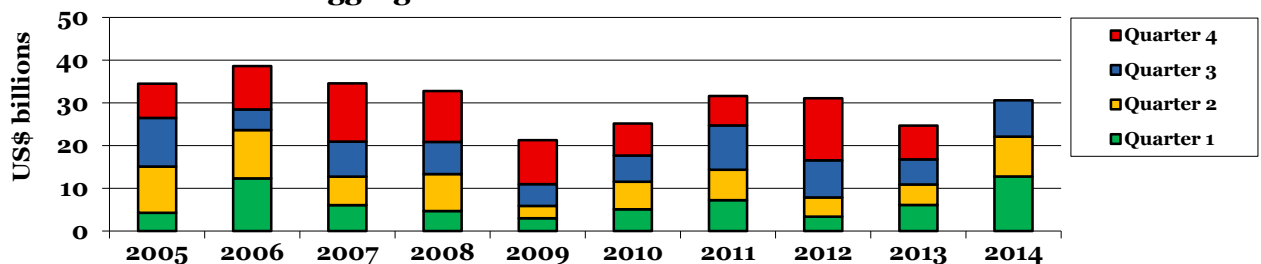
All figures are inflation-adjusted to 2014 dollars.

# Top 10 Inbound Chinese Deals Announced in Q3 2014

Acquirer*	Target*	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>Intel Corp</b> (United States)	 <b>Tsinghua Unigroup Ltd</b> (China)	<b>Electronic and Electrical Equipment</b>	<b>1,467</b>	<b>25 Sep 2014</b>
 <b>Investor Group</b> (United States)	 <b>Henan Jinkai – Industrial Gas Assets</b> (China)	<b>Chemicals and Allied Products</b>	<b>489</b>	<b>19 Aug 2014</b>
 <b>GIC Private Ltd</b> (Singapore)	 <b>Shanghai Wanshi Real Estate Co Ltd</b> (China)	<b>Real Estate; Mortgage Bankers and Brokers</b>	<b>269</b>	<b>5 Sep 2014</b>
 <b>Allied World Assurance Co Holdings</b> (Switzerland)	 <b>RSA Insurance – Singapore &amp; Hong Kong Operations</b> (Hong Kong)	<b>Insurance</b>	<b>216</b>	<b>21 Aug 2014</b>
 <b>Sound Global Ltd</b> (Singapore)	 <b>Hubei Yihong Water Co Ltd</b> (China)	<b>Electric, Gas, and Water Distribution</b>	<b>195</b>	<b>29 Sep 2014</b>
 <b>Lambo Resources Ltd</b> (Australia)	 <b>China Sciences Hengda</b> (China)	<b>Mining</b>	<b>150</b>	<b>7 Jul 2014</b>
 <b>Petra 1 (China) Mall Pte Ltd</b> (Singapore)	 <b>Beijing Hualian Wanmao</b> (China)	<b>Real Estate; Mortgage Bankers and Brokers</b>	<b>142</b>	<b>27 Sep 2014</b>
 <b>Swiss Reinsurance Co Ltd</b> (Switzerland)	 <b>Sun Alliance Insurance (China)</b> (China)	<b>Insurance</b>	<b>122</b>	<b>3 Jul 2014</b>
 <b>ConAgra Foods Inc</b> (United States)	 <b>TaiMei Potato Industry Ltd</b> (China)	<b>Food and Kindred Products</b>	<b>93</b>	<b>14 Jul 2014</b>
 <b>Toyota Industries Corp</b> (Japan)	 <b>Tailift Machinery &amp; Equipment (Qingdao) Ltd</b> (China)	<b>Machinery</b>	<b>83</b>	<b>19 Sep 2014</b>

\*Company nationality determined by location of headquarters or location of target assets.

## Aggregate Value of Inbound Chinese Deals



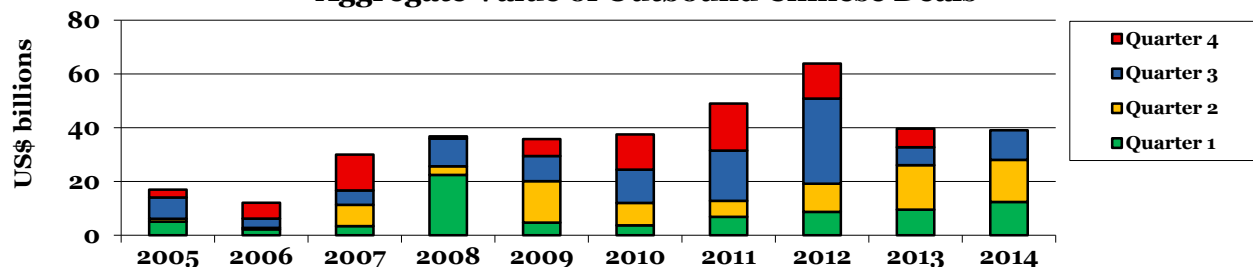
All figures are inflation-adjusted to 2014 dollars.

# Top 10 Outbound Chinese Deals Announced in Q3 2014

Acquirer*	Target*	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>State Grid Corp of China</b> (China)	 <b>CDP Reti Srl</b> (Italy)	<b>Electric, Gas, and Water Distribution</b>	<b>2,814</b>	<b>30 Jul 2014</b>
 <b>Legend Holdings Corp</b> (China)	 <b>PizzaExpress Ltd</b> (United Kingdom)	<b>Retail Trade – Eating and Drinking Places</b>	<b>1,541</b>	<b>12 Jul 2014</b>
 <b>Investor Group</b> (China)	 <b>OmniVision Technologies Inc</b> (United States)	<b>Electronic and Electrical Equipment</b>	<b>1,223</b>	<b>14 Aug 2014</b>
 <b>Investor Group</b> (Hong Kong)	 <b>Itochu Corp</b> (Japan)	<b>Wholesale Trade – Nondurable Goods</b>	<b>1,006</b>	<b>24 Jul 2014</b>
 <b>Fosun International Holdings Ltd</b> (China)	 <b>ROC Oil Co Ltd</b> (Australia)	<b>Oil and Gas; Petroleum Refining</b>	<b>374</b>	<b>4 Aug 2014</b>
 <b>Legend Investment Holdings Ltd</b> (Hong Kong)	 <b>Straits Trading Building</b> (Singapore)	<b>Real Estate; Mortgage Bankers and Brokers</b>	<b>359</b>	<b>5 Sep 2014</b>
 <b>China Rongsheng Heavy Industries Group Holdings Ltd</b> (China)	 <b>Central Point Worldwide Inc</b> (Kyrgyzstan)	<b>Oil and Gas; Petroleum Refining</b>	<b>271</b>	<b>21 Aug 2014</b>
 <b>Keck Seng Investments Ltd</b> (Hong Kong)	 <b>Sofitel New York</b> (United States)	<b>Hotels and Casinos</b>	<b>265</b>	<b>14 Aug 2014</b>
 <b>Reignwood Group</b> (China)	 <b>Wentworth Golf Club</b> (United Kingdom)	<b>Amusement and Recreation Services</b>	<b>220</b>	<b>12 Sep 2014</b>
 <b>Suzhou Anjie Technology Co Ltd</b> (China)	 <b>Supernova Holdings (Singapore)</b> (Singapore)	<b>Investment &amp; Commodity Firms, Dealers, Exchanges</b>	<b>145</b>	<b>5 Aug 2014</b>




















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## Aggregate Value of Outbound Chinese Deals



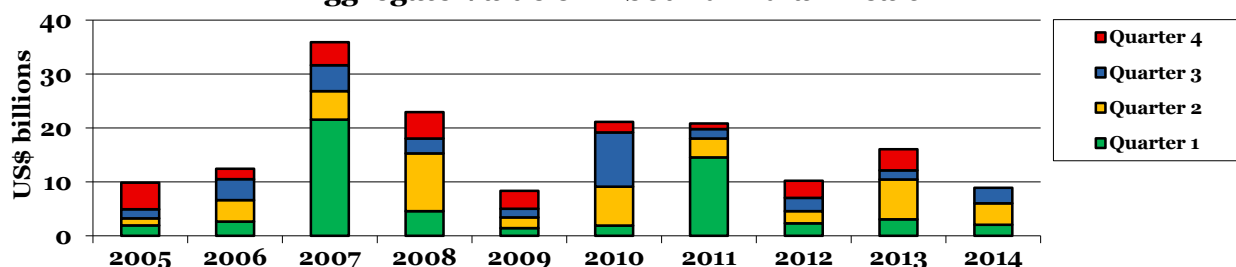
All figures are inflation-adjusted to 2014 dollars.

# Top 10 Inbound Indian Deals Announced in Q3 2014

Acquirer*	Target*	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>Huhtamaki Oyj</b> (Finland)	 <b>Positive Packaging Industries Ltd</b> (India)	<b>Paper and Allied Products</b>	<b>336</b>	<b>8 Jul 2014</b>
 <b>Hospira Inc</b> (United States)	 <b>Orchid Chemicals – Penicillin &amp; Penem API business</b> (India)	<b>Drugs</b>	<b>218</b>	<b>29 Aug 2014</b>
 <b>Solargise Ltd</b> (United Kingdom)	 <b>GRAPP Energies Pvt Ltd</b> (India)	<b>Electric, Gas, and Water Distribution</b>	<b>200</b>	<b>14 Aug 2014</b>
 <b>FCC Co Ltd</b> (Japan)	 <b>Fcc Rico Ltd</b> (India)	<b>Transportation Equipment</b>	<b>81</b>	<b>25 Sep 2014</b>
 <b>SBS Holdings Inc</b> (Japan)	 <b>Transpole Logistics Pvt Ltd</b> (India)	<b>Transportation and Shipping (except air)</b>	<b>73</b>	<b>7 Jul 2014</b>
 <b>New Generation Holdings Inc</b> (United States)	 <b>Valecha Infrastructure Ltd</b> (India)	<b>Construction Firms</b>	<b>51</b>	<b>27 Sep 2014</b>
 <b>Tribune Co</b> (United States)	 <b>Whats On India Media Pvt Ltd</b> (India)	<b>Radio and Television Broadcasting Stations</b>	<b>27</b>	<b>9 Jul 2014</b>
 <b>TriMas Corp</b> (United States)	 <b>Lion Holdings Pvt Ltd</b> (India)	<b>Machinery</b>	<b>27</b>	<b>25 Jul 2014</b>
<b>Undisclosed Acquirer</b> (Unknown)	 <b>Acorn-Bhiwandi Branch</b> (India)	<b>Transportation and Shipping (except air)</b>	<b>25</b>	<b>27 Aug 2014</b>
 <b>Songwon Industrial Co Ltd</b> (South Korea)	 <b>SeQuent – Special Chemicals Division</b> (India)	<b>Drugs</b>	<b>20</b>	<b>15 Apr 2014</b>

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## Aggregate Value of Inbound Indian Deals

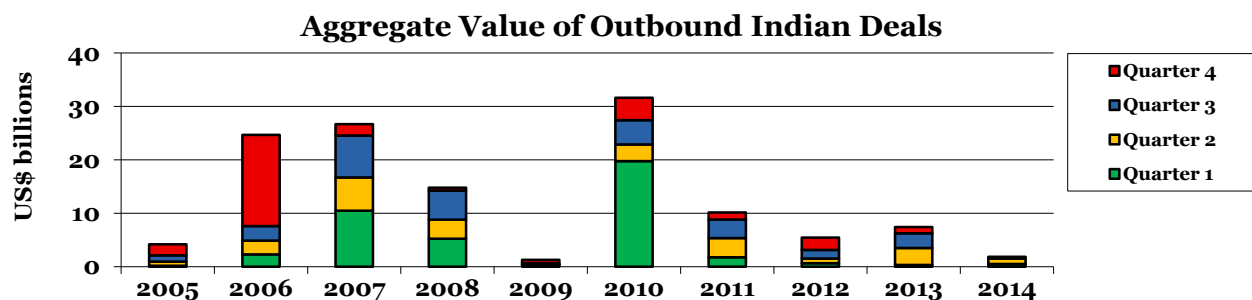


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# Top 10 Outbound Indian Deals Announced in Q3 2014

Acquirer*	Target*	Target Industry	Value of Deal (US\$mil)	Date Announced
 <b>Wipro Ltd</b> (India)	 <b>Atco I-Tek Inc</b> (Canada)	<b>Business Services</b>	195	17 Jul 2014
 <b>Steel Authority of India Ltd</b> (India)	 <b>Riversdale – Coal Mine &amp; Assets</b> (Mozambique)	<b>Mining</b>	50	21 Oct 2014
 <b>Apollo International Ltd</b> (India)	 <b>Clarion Shipping Services LLC</b> (United Arab Emirates)	<b>Transportation and Shipping (except air)</b>	33	24 Sep 2014
 <b>Hero Cycles Ltd</b> (India)	 <b>MIFA AG</b> (Germany)	<b>Transportation Equipment</b>	20	25 Aug 2014
 <b>Mahyco</b> (India)	 <b>Quton Seed Co</b> (Zimbabwe)	<b>Agriculture, Forestry, and Fishing</b>	10	14 Nov 2014
 <b>Astral Poly Technik Ltd</b> (India)	 <b>Seal It Services Ltd</b> (United Kingdom)	<b>Chemicals and Allied Products</b>	7	26 Aug 2014
 <b>Info Edge (India) Ltd</b> (India)	 <b>Lunchtime.cz sro</b> (Czech Republic)	<b>Advertising Services</b>	3	22 Aug 2014
 <b>Info Edge (India) Ltd</b> (India)	 <b>Menu Mania Ltd</b> (New Zealand)	<b>Business Services</b>	0.8	1 July 2014
 <b>Asian Tea &amp; Exports Ltd</b> (India)	 <b>Classic Teas Pvt Ltd</b> (Sri Lanka)	<b>Food and Kindred Products</b>	0.6	4 Sep 2014
 <b>Sun Pharmaceuticals Industries Ltd</b> (India)	 <b>Pharmalucence Inc</b> (United States)	<b>Drugs</b>	N/A	16 Jul 2014

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